DURE HERBS, LTD.™

33410 Sterling Ponds Blvd. Sterling Heights, Michigan 48312 U.S.A. (800) 860-HERB (4372) fax (586) 446-8218

Feb/Mar 2021 Newsletter

www.pureherbs.com

Volume XXX Issue 1



ONLINE ORDERING

When ordering online, should you make ANY changes to your <u>on-file shipping address</u>, drop-ship fees will be incurred. Please contact our office to make any changes to your name, address or email address prior to placing your online order.

WELCOME NEW DISTRIBUTORS 49,675 THRU 49,851

PLACING ORDERS

You may call us at: **800-860-HERB (4372)** or **FAX** us at: **586-446-8218** to place your order. Online ordering is an available option only to active Distributors. We must have your valid email address on file for you to access the site as a Distributor.

First time Login: www.pureherbs.com

Use your email address that we have on file. The initial Password is: Welcome1

You will be asked to change that password.

The temporary password will now be Welcome1 and you will be asked to enter a new password of your choice and confirm it.

Shipping rates are as follows:

(Prices subject to change without notice)

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One Bottle Only	\$5.00
\$ 0.00 — \$ 99.99	\$10.00
\$100.00 — \$199.99	\$11.50
\$200.00 — \$299.99	\$13.00
\$300.00 — \$399.99	\$14.00
\$400.00 — \$499.99	\$15.50
\$500.00 — \$599.99	\$17.00
\$600.00 — \$999.99	\$19.50
\$1,000.00 - \$1,399.99	\$23.00
\$1,400.00 and above	\$26.00
*COD FEE IS	\$15.00
*Change eff. Feb.1, 2021	
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Please note:

Our liquid extracts are available in 1oz. or 4oz. glass bottles. When combining different size bottles along with capsules/tablets as one shipment, there is a maximum of 20 items allowed per box. Any overage would be considered another order and another shipping charge would apply.

You may place an order for <u>unlimited</u> 4oz. bottles combined with capsules/tablets and it will be considered as one shipment. The same applies for a 1oz. bottle order which may also be combined with capsules/tablets. *Also, please note*: We charge a **\$5.00**

drop-ship fee on all orders that do not ship to your permanent, on-file shipping address.

WEBSITE ORDER CONFIRMATION

After placing your online order, you will receive an email confirmation. Please check your email before calling to place an order to avoid duplicating an existing order. If you have any questions, please call 800-860-4372 or email

customerservice@pureherbs.com and we can confirm your online order has been received and processed.

Purchase Volume CHECK REMINDER

All P.V. checks are mailed directly from Pure Herbs, Ltd. ™. These checks are mailed between the 8th and the 10th of each month. If for some reason you don't receive your check, there will be a 30 day waiting period before we can issue a new check. If the check does need to be reissued, due to the process and bank charges, there will be a fee charged to the Distributor for ALL replacement checks that need to be reissued. Also, please be sure to cash these checks within the given time of six months. We are receiving many calls from people who want us to reissue checks because they were not cashed within the six month time frame. Due to the process of cancelling and reissuing checks, we will no longer reissue checks after the six month time period. Please make sure we have your current address and phone number on file.

APPLICATION INCENTIVE

First-time <u>new</u> Distributor Applicants <u>only</u> will receive \$50.00 off their first order of \$100.00 or more. This applies

only to those individuals who are submitting an application for the FIRST time. The \$50.00 off is for product on your first order which must amount to \$100.00 or more in product. (Applies to product purchase only. Excludes application and shipping charges. **Call in or fax your order to receive credit** — not available for online orders). We will subtract the \$50.00 from your order total and no Purchase Volume (PV) will be paid on this adjustment.

CUSTOMER SERVICE EMAIL

Please use our contact email: <u>customerservice@pureherbs.com</u> for questions <u>that do not require an</u> <u>immediate response</u>. We are not able to place/change orders, receive payments or update account renewals via email. We are restricted from making product suggestions or any recommendations; please consult with your sponsor or upline.

EMAIL NOTIFICATIONS

Please make sure we have your updated email address on file so you can receive Newsletter updates, special promotions and/or package tracking information.

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HOURS

Monday - Friday 9:00 a.m. to 5:30 p.m. Eastern Time. After 5:30 p.m., (E.T.) use our voice mail system for your phone orders. Always leave your last name, Distributor number, phone number and method of payment. We accept MasterCard, Visa, Discover and American Express. If paying by COD, checks or money orders only are accepted.

You may also place online orders at: *www.pureherbs.com*

If you have a rotary phone, stay on the line and you will have the opportunity to leave a message at the end. Also, please be aware that during business hours when all of our lines are busy, you will automatically be transferred to our voice mail.

END OF THE MONTH BUSINESS

All Purchase Volume Transfers MUST be called in, faxed, or received by mail two days prior to the last **business** day of the month. Also, all orders called in, faxed, placed online or received by mail or placed on our website after 5:30 p.m. Eastern Time on the last business day of the month will automatically go toward the next month. Legal holidays and weekends are not considered business days. This could be very important to you or vour downline. Please be diligent as a Distributor/Director to track and process PVT with and for your downline. We cannot make any exceptions to correct any figures. Also, keep in mind that during holidays and severe weather conditions, the mail service will probably take a little longer.

RETURN POLICY

Due to the nature of our products, returns are <u>only</u> accepted for breakage and/or manufacturing defects. To return a product, prior approval is required.

Please check your orders upon receipt. Any shipping errors need to be reported within two weeks of receipt of your shipment. To receive any credit on misshipments, authorized returns must contain original manufacturer labels, be free of store pricing labels and returned in a timely manner (with current lot numbers).

WEBSITE NAVIGATION — See what you have access to:

First time Login: www.pureherbs.com

Use your email address that we have on file.

The initial Password is: Welcome1 You will be asked to change that password.

The temporary password will now be Welcome1 and you will be asked to enter a new password of your choice and confirm it.

Once you have logged onto our website, you have access to the following "Distributors" tab (it is not available to the general public).

REMEMBER: Your PV Login is different from this login. Your PV login is set up by Pure Herbs at your request and is kept on file.



If a product is OUT OF STOCK:

Receive Email Notifications When a Product is Back In Stock:

If a product you wish to add to your shopping cart is Out of Stock, click on "Add to Notifications" just below the "Add to Cart" option. With this feature, once a product is back in stock, you will receive an email notification. Out of Stock products will NOT automatically be added to your shopping cart. You will need to add them to your cart if you still wish to purchase them. Those "back in stock" products will remain in your Notifications section (located **under the "Distributor" tab at the top, you may view "My Notifications"**) until you either move them to your cart, delete them, or for 1 year, whichever comes first.

Lily of the Valley & Blessed Thistle



*These statements have not been evaluated by the Food and Drug Administration This product is not intended to diagnose, treat, cure or prevent any disease.

Warning: Not intended for use by pregnant or nursing women. If you have a medical condition or are taking medication, consult your doctor prior to use. Discontinue use and consult with your doctor if any adverse reactions occur.

PRODUCT DESCRIPTION: (Blessed Thistle, Lily of the Valley) Beneficial for maintaining a healthy heart and blood vessels, promotes and enhances brain function, strengthens memory recall, concentration and overall cognitive ability.*





SEMINARS, CLASSES, WORKSHOPS, VIDEO CALLS & BUSINESS BUILDING TOOLS

As an opportunity to share your knowledge & possibly earn additional income, We list Pure Herbs, Ltd.™ Seminars/Classes, etc. at no cost to the <u>Directors</u>.



MICHIGAN — SOUTHFIELD CAMPUS Michigan Institute of Natural Health

Dawud Abdur-Rahmaan, Master Herbalist, N.D., is offering the following classes:

YOUR HEALTH IS YOUR WEALTH!

There are two things people depend on when they get up in the morning. What they do for a living and their good health.

Come learn the methods of being healthy and wealthy. In this seminar we will take a look into the Pure Herbs, Ltd. compensation program. This seminar is a must for all distributors and directors who are interested in being healthy and wealthy!

DATE: Saturday, Mar. 6, 2021

- TIME: 6:00 p.m. to 8:00 p.m. COST: FREE—Light refreshments will be set
- COST: FREE—Light refreshments will be served! Register by Saturday, Feb. 27, 2021

LOCATION: 29155 Northwestern Hwy, Suite 105 Southfield, MI 48034

To register, please call 313-820-6388

HERBAL EXTRACT SPECIALIST CLASS

Become certified as an Herbal Extracts Specialist. Learn usages of natural herbs and their healing properties. Corresponding courses are also being offered. Learn to manage your own health. "If you don't pay attention to your health now, your health will get your attention later."

 DATES:
 Thursdays, Mar. 4, 2021 through May 20, 2021

 TIME:
 1:00 p.m. to 3:00 p.m. and 7:00 p.m. to 9:00 p.m.

 COST:
 \$600 - Please register with payment A.S.A.P.

LOCATION: 29155 Northwestern Hwy, Suite 105 Southfield, MI 48034

Instructor will be Dr. Dawud, assisted by Dr. David Cooper and Ann Baskin. Welcoming new staff members; Sierra Palmore and Elese Hairston.

To register, please call 313-938-1147 or 313-820-6388

NEW! MICHIGAN INSTITUTE of NATURAL HEALTH LIBRARY & STUDY CENTER

Michigan Institute of Natural Health welcomes Pure Herbs, Ltd.™ distributors to the opening of our Library and Study Center.

This facility gives our distributors the ability to use the Center for research and herbal studies. Resources are available for your use at the Center and include the works of Dr. A.B. Howard, John Christopher, Bernard Jensen, Jethro Kloss and others.

HOURS OF OPERATION: Mondays, Wednesdays, Fridays TIME: Open 12:00 noon to 4:00 pm

For questions, please call 313-820-6388 or 313-980-2885

Online: <u>MICHIGAN — DETROIT, MI</u> Divine Institute of Natural Health

HERBAL EXTRACTS & NUTRITION

Prof. Diane Lockett, A.A., B.A., M.S., C.N.H.P., Master Herbalist is offering an in-depth study of pure herbal extracts and nutrition. If you provide the body with what it needs, the body will know how to repair and take care of itself. Become certified as an Herbal Extracts Specialist and experience the benefits of promoting a healthy lifestyle.

DATES: Thursdays, start date is flexible. TIMES: 7:00 p.m. to 9:00 p.m. Eastern Time COST: \$400 LOCATION: Online-call for details.

For more information contact Prof. Lockett: 313-580-4121.

zoom NATIONWIDE VIDEO CALL

ZOOM VIDEO CONFERENCE CALL

Join Richard Dicks, ND Ed. as your moderator, to lead discussions on an array of herbs and herbal related topics. Also, learn from other knowledgeable Pure Herbs Distributors and Directors who may be on the call as well! Positive contributors are welcome!

DATE:Friday eveningsTIME:8:00 p.m. to 9:00 p.m. Eastern TimeCOST:FREE

LOCATION: The comfort of your own home/office/space

Contact email address: herbman45@yahoo.com

To request an invite to the **zoom** meeting: <u>Subject Line</u>: Zoom Meeting Invite Request <u>Include in email:</u> Your Name, Email Address, Cell Phone number with texting capability.

Build Your Business,

promote **Pure Herbs** products, and **have fun** with PowerPoint Presentations:

> "Colon & Your Health" "Herbs & Nutrition" "Iridology 101"

Available from: Arkady & Bella Vladimirsky 956-631-3772

MICHIGAN — ROSEVILLE, MI Bamboo West

ZYTO SCANS & RELATED PURE HERBS PRODUCTS

Do you have 15 minutes to find out how to improve your health? Bamboo West owner, La'Chana Seydi, is offering you to: Come in during regular business hours* to get your Zyto Scan reading with immediate scan results and find out which Pure Herbs products may be best to aid in the improvement of your health!

 DATE/TIME:
 *Sunday's 12:00 noon until 5:00 p.m. No Appointment Necessary

 COST:
 \$55 Due at time of service; cash, checks & credit card payments are accepted.

LOCATION for above sessions: Bamboo West 28055 Gratiot Ave., Roseville, MI 48066

Store phone number: 586-944-2493 Website: https://bambooweststore.business.site/



HELP US TO PROCESS YOUR ORDERS MORE EFFICIENTLY

PLEASE:

1. HAVE YOUR DISTRIBUTOR NUMBER READY (most people have it in their phone next to our name)

- 2. CONFIRM YOUR SHIPPING ADDRESS
- **3. DROP-SHIP ADDRESSES:** Please have the correct, complete address ready, Including: street, road, drive, avenue, unit, apartment, suite., etc.

4. BE PREPARED WITH THE LIST OF ITEMS YOU WOULD LIKE TO ORDER (we completely understand when products are out of stock that sometimes you need to make adjustments to your order that may take longer than originally anticipated)

5. HAVE YOUR CREDIT CARD AVAILABLE

(if using someone else's card, have their name on the card, complete billing address for the card and their phone number)

6. PLEASE, NO ADDING ONTO OR CHANGING YOUR ORDER AFTER IT HAS BEEN PROCESSED

(Besides filling orders for pickups, our shipping department also fills orders quickly to ensure same day shipment if orders are placed by 4:00pm ET. Sometimes your processed order may be stacked under hundreds of boxes and changes may not be feasible.) We understand that on a rare occasion that changes/add-ons may be necessary and will help our best to accommodate these changes if and when possible.

IMPORTANT CHANGES

In order to stay consistent with Herbs of Commerce and AHPA guidelines.

GOLDEN BOUGH will now be labeled as MISTLETOE (*Viscum sp.*) YOKUM will now be labeled as YOHIMBE (*Pausinystalia yohimbe*)

NEW PRODUCT LABELS ARE IN CIRCULATION

Please refer to October-November 2020 Newsletter for write up on page 3. Label images with the new information will be available on our website as products are released into circulation.

<u>NOTICE:</u> C.O.D. Shipping charges for UPS will be \$15.00 effective February 1, 2021

Thank you for your continued support and business,

Aaran C. Watkins Aaron C. Watkins President Eugene C. Watkins Gisela G. Watkins Founders

